# December 11, 2008 Product Upgrade



# **Highlights**

- NEW! Remote Text Display panel
- NEW! 4 built-in analog inputs
- NEW! 4 built-in 5Khz high-speed inputs
- NEW! Extended memory (200 function blocks)
- NEW! Brighter, higher contrast and controllable backlit LCD
- NEW! Extended retentive data memory
- NEW! Up to 50 text message displays (only 10 in FL1D)
- NEW! Simple arithmetic **functions**
- NEW! Three memory and battery cartridges
- NEW! WindLGC 6.0 programming software
- NEW! USB programming cable
- See back page for part numbers and pricing

The new SmartRelay brochure is now available on the ILC.



# New FL1E SmartRelays take it up a notch!

SmartRelays have always been a low-cost, easyto-use solution for simple control tasks. Now with the new fifth-generation FL1E, customers get even more flexibility and convenience with added functionality. Advances include hardware improvements, upgraded software and an optional external text display panel.

Improvements in the hardware include two added built-in analog inputs (four total), as well as two additional built-in fast counter analog inputs (four total). Extended memory, up to 200 memory blocks, is a 50% increase from previous models, and extended retentive data memory is three times larger. Not to mention, there are four new accessories. Three new cartridges including memory, battery and combined memory/battery, and a new USB programming cable. Plus a brighter LCD with higher contrast makes it even easier to read bar graphs or text.

WindLGC 6.0 makes programming fast and easy. Upgrades include four new function keys, special function blocks, and control of the backlight for both the FL1E and external text display panel. WindLGC upgrades and demo are now available at www.IDEC.com/downloads.

With an optional external text display panel, customers can now connect to any FL1E SmartRelay via a left-side interface. Customers can display the same message text as the FL1E or select different information to be displayed. For example, the FL1E may show operation information, while the text display shows service information.

IDEC SmartRelays meet industry standard approvals including cULus, CE, C-tick and ABS (American Bureau of Shipping). Plus they are FM approved for Class 1 Div 2 hazardous locations. and Lloyd's Register.

It's safe to say we all want to work smarter not harder, while also saving money. With IDEC SmartRelays, it's easy. These all-in-one controllers are easy-to-use and require less space in your customer's control cabinet, which is basically money in their pocket. These days that's something we can all use!

For more information on the FL1E SmartRelay including a datasheet, sales brochure, user's manual, CAD drawings, Powerpoint presentation and more, visit www.IDEC.com/smartrelay or download a Launch kit at our distributor site. www.IDEC.com/distributor.

### External Text Display

With a backlit LCD (128 x 64 pixels) for easy viewing, the FL1E text display panel can show up to 50 message blocks and is capable of displaying 4x12 characters. A scrolling feature allows up to 24 character messages across the screen. Plus this intuitive visual interface supports analog values such as level sensor, flow rate, rpm, counts, temperature and more, on horizontal and vertical bar graphs. Six predefined cursor keys make screen navigation and data

entry, along with four user defined function buttons configurable to your desired equipment operation.

The FL1E text display panel is IP65 and NEMA 4/4X rated for indoor wash down environments, as well as being certified with industry standard agency approval: cULus and FM Class 1 Div 2.



#### Hardware Upgrade Highlights

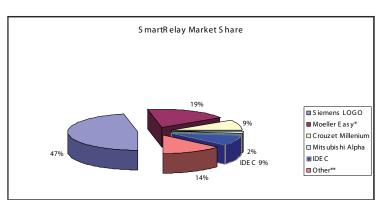
- Up to 4 built-in analog inputs 0-10V DC can now be utilized (I1, I2, I7 and I8 can be configured as AI1-AI4) compared with just 2 in the existing FL1D series. This means added convenience and cost savings for your customers.
- Up to 4 built-in fast inputs at a maximum of 5kHz can now be utilized compared with just 2 at 2kHz in the existing FL1D series. Most of our competitors only offer up to 2 high speed inputs at maximum of 2kHz.
- Up to 200 function blocks can be implemented in the FL1E programming. That's a 50% increase compared

- with the FL1D series. The end results is more flexibility, power and control for your customers.
- Brighter and higher contrast LCD screen makes it easier to view and program the FL1E. Plus the backlight can be controlled through the user's program or permanent ON/OFF.
- Up to 50 text messages can be displayed on the FL1E base modules or the new Text Display panel making it easy for customers to see all the information they need.

#### **Market Information**

The U.S. intelligent (smart) relays market is constantly growing as more and more machine builders realize the effectiveness and ease-of-use of this type of product.

What makes the SmartRelay appealing is its simple programming, minimal wiring, fast installation and economical pricing. Machine builders are currently the main users, but the largest growing market is building automation applications such as lighting, access and environmental controls. Currently, IDEC holds approximately 9-10% of the market share, but our target is 15-20% of the market share over the next 2-3 years.



\*Moeller Easy included Allen Bradley Pico and ABB Entrelec.

<sup>\*\*</sup>Other included Omron Zen, Telemecanique Zelio, and others.

## **Cross Reference Part Numbers**

| IDEC SmartRelay | Siemens<br>LOGO!        | Moeller Easy   | Allen Bradley Pico   | Crouzet<br>Millenium                            | Telemecanique<br>Zelio  | Omron Zen   | Mitsubishi<br>Alpha       |
|-----------------|-------------------------|--|--|---|---|---|---------------------------|
| FL1E-B12RCA     | 6ED1 052-<br>2HB00-0BA6 | EASY512-AB-RCX;<br>EASY719-AB-RCX  | 1760-L12NWN-ND;<br>1760-L18NWN-EXND  | 88970024;<br>88970034                           | SR2E121B;<br>SR2E201B   | -   | -                         |
| FL1E-B12RCC     | 6ED1 052-<br>2FB00-0BA6 | EASY512-AC-RCX;<br>EASY719-AC-RCX  | 1760-L12AWA-ND;<br>1760-L18AWA-EXND  | 88970023;<br>88970033                           | SR2D101FU;<br>SR2E121FU;<br>SR2E121FU;<br>SR2D201FU;<br>SR2E201FU                             | ZEN-10C3AR-A-V2;<br>ZEN-20C3AR-A-V2   | -                         |
| FL1E-B12RCE     | 6ED1 052-<br>2MD00-0BA6 | EASY512-DA-RCX;<br>EASY512-DC-RCX;<br>EASY719-DA-RCX;<br>EASY719-DC-RCX              | 1760-L12BWB-ND;<br>1760-L12DWD-ND;<br>1760-L18BWB-EXND;<br>1760-L18DWD-EXND          | 88070021;<br>88970031                           | SR2D101BD;<br>SR2E121BD;<br>SR2D201BD;<br>SR2E201BD   | ZEN-10C3DR-D-V2;<br>ZEN-20C3DR-D-V2   | -                         |
| FL1E-H12RCA     | 6ED1 052-<br>1HB00-0BA6 | EASY512-AB-RC;<br>EASY719-AB-RC  | 1760-L12NWN;<br>1760-L18NWN-EX   | 88970044;<br>88970054                           | SR2B121B;<br>SR2B201B;<br>SR3B101BB   | -   | -                         |
| FL1E-H12RCC     | 6ED1 052-<br>1FB00-0BA6 | EASY512-AC-R;<br>EASY512-AC-RC;<br>EASY719-AC-RC                                     | 1760-L12AWA;<br>1760-L12AWA-NC;<br>1760-L18AWA;<br>1760-L18AWA-EX                    | 88970043;<br>88970053                           | SR2A101FU;<br>SR2B121FU;<br>SR2A201FU;<br>SR2B201FU;<br>SR3B101FU                             | ZEN-10C1AR-A-V2;<br>ZEN-20C1AR-A-V2;<br>ZEN-10C2AR-A-V2;<br>ZEN-20C2AR-A-V2 | AL2-10MR-A;<br>AL2-14MR-A |
| FL1E-H12RCE     | 6ED1 052-<br>1MD00-0BA6 | EASY512-DA-RC;<br>EASY512-DC-R;<br>EASY512-DC-RC;<br>EASY719-DA-RC;<br>EASY719-DC-RC | 1760-L12BWB;<br>1760-L12BWB-NC;<br>1760-L12DWD;<br>1760-L18BWB-EX;<br>1760-L18DWD-EX | 88970041;<br>88970045;<br>88970051;<br>88970055 | SR2B121JD;<br>SR2B201JD;<br>SR2A101BD;<br>SR2B121BD;<br>SR2A201BD;<br>SR2B201BD;<br>SR3B101BD | ZEN-10C1DR-D-V2;<br>ZEN-20C1DR-D-V2;<br>ZEN-10C2DR-D-V2;<br>ZEN-20C2DR-D-V2 | AL2-10MR-D;<br>AL2-14MR-D |
| FL1E-H12SND     | 6ED1 052-<br>1CC00-0BA6 | EASY512-DC-TC;<br>EASY721-DC-TC  | 1760-L12BBB;<br>1760-L20BBB-EX   | 88970042;<br>88970052                           | SR2B122BD;<br>SR2B202BD;<br>SR3B102BD   | ZEN-10C1DT-D-V2;<br>ZEN-20C1DT-D-V2;<br>ZEN-10C2DT-D-V2;<br>ZEN-20C2DT-D-V2 | -                         |

# **Competitor Comparison**

| Company                         | IDEC SmartRelay                          | Siemens LOGO!                            | Moeller<br>Easy700                        | Allen Bradley<br>Pico                     | Crouzet<br>Millenium                      | Telemecanique<br>Zelio                    | Omron Zen                  | Mitsubishi<br>Alpha   |
|---------------------------------|--|--|---|---|---|---|----------------------------|-----------------------|
| Maximum I/0                     | 50                                       | 50                                       | 40  | 40  | 40  | 40  | 44                         | 28                    |
| Available<br>Voltages           | 12/24 VDC<br>24 VAC/DC<br>100-240 VAC/DC | 12/24 VDC<br>24 VAC/DC<br>100-240 VAC/DC | 12 VDC<br>24 VAC<br>24 VDC<br>100-240 VAC | 12 - 24 VDC<br>100-240 VAC | 24 VDC<br>100-240 VAC |
| Built-in Analog<br>Inputs       | 4 (0-10 VDC)                             | 4 (0-10 VDC)                             | 2 (0-10 VDC)                              | 2 (0-10 VDC)                              | 4 (0 - 10 VDC)                            | 4 (0 - 10 VDC)                            | 2 (0 - 10 VDC)             | 8 (0 - 10<br>VDC)     |
| Built-in Fast<br>Inputs         | 4 (5 kHz)                                | 4 (5 kHz)                                | 2 (1 kHz)                                 | 2 (1 kHz)                                 | 2 (1 kHz)                                 | 2 (1 kHz)                                 | None                       | 2 (1 kHz)             |
| Controllable<br>backlit LCD     | Yes                                      | Yes                                      | No  | No  | No  | No  | No                         | No                    |
| Optional Remote<br>Text Display | Yes                                      | Yes                                      | No  | No  | No  | No  | No                         | No                    |
| Relay Contacts<br>Rating        | 10A                                      | 10A                                      | 8A  | 8A  | 8A  | 8A  | 8A                         | 8A                    |
| Class 1 Div 2                   | Yes                                      | Yes                                      | Yes                                       | Yes                                       | No  | No  | Yes                        | No                    |
| Approvals                       | cULus, CE, FM,<br>ABS, Lloyds,<br>C-tick | cULus, CE, FM,<br>ABS, Lloyds,<br>C-tick | UL, CSA, CE                               | UL, CSA, CE                               | UL, CSA, CE                               | UL, CSA, CE                               | cULus, CE                  | cULus, CE             |
| List Price                      | \$125 - \$160                            | \$135 - \$180                            | \$178 - \$208                             | \$160 - \$340                             | \$150 - \$230                             | \$135 - \$320                             | \$100 - \$185              | \$145 - \$285         |



## New FL1E Base Modules



| Part Numbers   |             | Rated Voltage  | Input Signal | Input Type | Output Type       | With Clock | List Price |
|----------------|-------------|----------------|--------------|------------|-------------------|------------|------------|
|                | FL1E-H12RCE | 12/24V DC      | DC           | PNP        | Relay             | Yes        | \$155      |
| With LCD       | FL1E-H12SND | 24V DC         | DC           | PINP       | Transistor Source | _          | \$140      |
| Display        | FL1E-H12RCA | 24V AC/DC      | AC/DC        | NPN/PNP    | Relay             | Yes        | \$155      |
|                | FL1E-H12RCC | 100-240V AC/DC |              | PNP        |                   |            | \$160      |
| Without        | FL1E-B12RCE | 12/24V DC      | DC           | PNP        |                   | Yes        | \$125      |
| LCD<br>Display | FL1E-B12RCA | 24V AC/DC      | AC/DC        | NPN/PNP    | Relay             | Yes        | \$125      |
|                | FL1E-B12RCC | 100-240V AC/DC |              | PNP        |                   |            | \$130      |

# New Text Message Display



| Part Numb | er Rated Voltage  | Description                  | List Price |
|-----------|-------------------|------------------------------|------------|
| FL1E-RD1  | 12 VDC, 24 VAC/DC | FL1E SmartRelay Text Display | \$249      |

# Communication Modules



| Part Numbers | Module                            | Input Power | Total I/O   | List Price |
|--------------|-----------------------------------|-------------|---|------------|
| FL1B-CL1C12  | LonWorks® Communication Module    | 24V AC/DC   | Input: 16 points<br>Analog Input: 8 points<br>Output: 12 points | \$350      |
| FL1B-CAS2    | AS-Interface Communication Module | 30V DC      | Input: 4 points<br>Output: 4 points                             | \$150      |

<sup>\*</sup>LonWorks® is a registered trademark of Echelon

## I/O Expansion Modules



| Part Numbers | Module             | Rated Voltage  | Input Type    | Output Type | Total I/O      | List Price |
|--------------|--------------------|----------------|---------------|-------------|----------------|------------|
| FL1B-M08B2R2 | Combination<br>I/O | 12/24V DC      | PNP           | Relay       | 8 (4 in/4 Out) | \$68       |
| FL1B-M08B1S2 |                    | 24V DC         |               | Transistor  |                | \$68       |
| FL1B-M08C2R2 |                    | 100-240V AC/DC |               | Relay       |                | \$70       |
| FL1B-M08D2R2 |                    | 24V AC/DC      | NPN/PNP       |             |                | \$70       |
| FL1B-J2B2    | Analog Input       | 12/24V DC      | 0-10V, 4-20mA | _           | 2 (2 in/0 Out) | \$100      |
| FL1D-K2B2    | Analog Output      | 24V DC         | _             | 0-10V       | 2 (0 in/2 Out) | \$150      |

# New Starter Kits & Accessories



| Part Numbers |                  | Description  | List Price |
|--------------|------------------|--|------------|
|              | SMARTSTART-BAC-E | FL1E-B12RCC, WindLGC software and programming cable                    | \$179      |
| Starter Kits | SMARTSTART-BDC-E | FL1E-B12RCE, WindLGC software, programming cable, and simulator switch | \$179      |
| Starter Kits | SMARTSTART-HAC-E | FL1E-H12RCC, WindLGC software and programming cable                    | \$199      |
|              | SMARTSTART-HDC-E | FL1E-H12RCE, WindLGC software, programming cable, and simulator switch | \$199      |
|              | FL9Y-LP1CDW      | WindLGC 6.0 programming software                                       | \$79       |
|              | FL1A-PC1         | SmartRelay Serial programming cable                                    | \$79       |
|              | FL1E-PC2         | SmartRelay USB programming cable (direct)                              | \$150      |
|              | FL1E-PM4         | FL1E SmartRelay memory cartridge                                       | \$25       |
| Accessories  | FL1E-PB1         | FL1E SmartRelay battery cartridge                                      | \$39       |
|              | FL1E-PG1         | FL1E SmartRelay memory and battery combination cartridge               | \$69       |
|              | FC4A-USB         | Serial to USB converter  | \$35       |
|              | FL9Y-B1090-0     | FL1E SmartRelay user's manual  | \$0        |
|              | FL1B-Y1371-SW8   | 8-pt simulator switch, used with 12-24VDC, 24VDC base module only      | \$60       |